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**Relationship between Carbon Footprint and Profits: The Moderating Role of Clean  
Energy Innovation**

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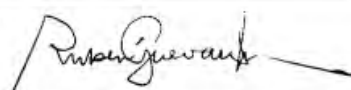
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### **Dedication**

Firstly, I dedicate the whole effort carried out in this research work to God and the Most Holy Virgin Mary Help of Christians for all the blessings given on my family. Second, I dedicate it to my wife Angelica, my children Daniel and Maria Angelica, who have always been my strength and inspiration. Dearly loved children, please remember this accomplishment as an example of perseverance for you. Always remember that God rewards dedication with success. Finally, I dedicate this to my parents, Francisco and Irma, in gratitude for all of their sacrifice and effort to provide me with a better education.



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## Abstract

Clean energy innovation is critical to the decarbonization of CO<sub>2</sub>-intensive industries that rely on fossil fuels. Nonetheless, a deeper understanding of the influence of technical innovation on firms' efforts to tackle climate change and improve economic competitiveness is needed, particularly in those industrial sectors with "hard-to-abate" CO<sub>2</sub>e emissions. This quantitative longitudinal research examines the moderating effect of clean energy innovation on the link between carbon footprint and corporate profits using a global sample of 7,827 firm-year data pertaining to 167 multinational companies between 2018 and 2021. This study uses the Bayesian method, a recommended statistical framework for fitting complex growth curve models with longitudinal data, to specify a multi-indicator latent growth curve (B-LGC) model for longitudinal moderation analysis. The findings indicate that the carbon footprint has a large positive influence on corporate profits. Furthermore, the model results support the prediction that clean energy innovation positively moderates the link between value chain (Scope 3) emissions and gross profit margin when measured using renewable energy consumption. The implications of the findings suggest that executives and managers in heavily polluting companies can achieve greater competitive advantages and transition to a net-zero emissions business by developing a comprehensive understanding of Scope 3 emissions. More significantly, policymakers should pay particular attention to these companies' Scope 3 emissions in order to develop regulation and control systems that encourage clean energy innovation.

**Keywords:** Clean energy innovation, corporate carbon footprint, corporate profits, moderation, longitudinal panel model, Bayesian approach.

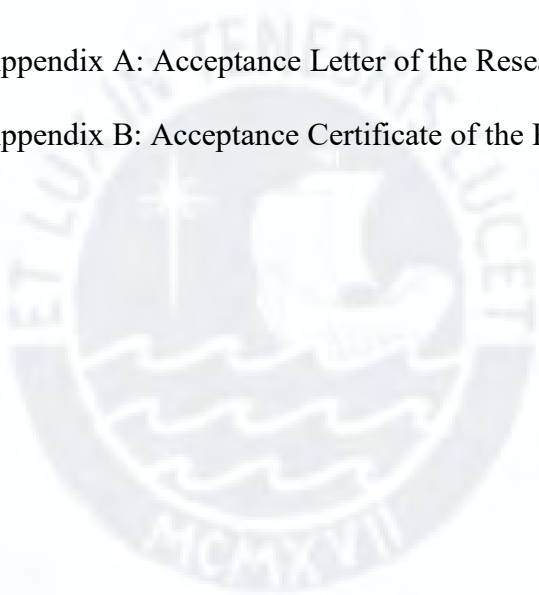
## Resumen Ejecutivo

La innovación en energías limpias es clave hacia la descarbonización de industrias intensivas en el uso de combustibles fósiles. No obstante, existe la necesidad de una mayor comprensión del impacto de la innovación tecnológica en los esfuerzos de las empresas por combatir el cambio climático y mejorar su competitividad, principalmente en aquellas industrias “difíciles de reducir” las emisiones de CO<sub>2</sub>e. Usando una muestra global de 7 827 observaciones de empresa-año correspondientes a 167 empresas internacionales entre el 2018 y 2021, esta investigación longitudinal cuantitativa examina el efecto moderador de la innovación en energías limpias en el vínculo entre la huella de carbono y la rentabilidad corporativa. Para este análisis de moderación longitudinal, se emplea el método bayesiano, un marco estadístico recomendado para ajustar modelos de curva de crecimiento complejos con datos longitudinales, estimando para ello un modelo de curva de crecimiento latente (B-LGC) de múltiples indicadores. Los resultados revelan un impacto significativo de la huella de carbono sobre las ganancias. Asimismo, los resultados respaldan la hipótesis de que la innovación en energías limpias, cuando es medida usando el consumo de energías renovables, modera positivamente la relación entre las emisiones de la cadena de valor (Alcance 3) y el margen de utilidad bruta. Estos hallazgos implican que una comprensión más detallada de las emisiones de toda la cadena de valor (Alcance 3) por parte de los ejecutivos y gerentes de las empresas, representa un mecanismo efectivo para obtener mayores ventajas competitivas, y al mismo tiempo llegar a ser un negocio con cero emisiones netas. Mas importante aún, los formuladores de políticas deberían prestar especial atención a las emisiones de Alcance 3, para formular mecanismos regulatorios y de control que estimulen la innovación en energías limpias.

**Palabras clave:** Innovación tecnológica, energías limpias, huella de carbono, ganancias económicas, datos longitudinales, método Bayesiano

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## Introduction

This thesis is structured in two Chapters. The first Chapter presents the research paper accepted for publication, which is required to complete the degree of Doctor en Administración Estratégica de Empresas granted by the Pontificia Universidad Católica del Perú through its graduate school in business management, CENTRUM PUCP. The second Chapter includes the main conclusions and recommendations of the thesis. Therefore, Chapter 1 of this thesis includes the research paper entitled “Moderation of Clean Energy Innovation in the Relationship between the Carbon Footprint and Profits in CO<sub>2</sub>e-Intensive Firms: A Quantitative Longitudinal Study”, which was accepted for publication by the Sustainability-MDPI on June 29th, 2023 (see Appendix A). This journal is part of the Scopus database, in quartile Q1.

The current research explored the potential moderating effect of clean energy innovation on the relationship between carbon footprint and corporate profit. This study focused in particular on large companies operating in energy-intensive industry sectors, which are acknowledged as the main contributors of CO<sub>2</sub>e emissions (Cadez et al., 2019; Chen & Wu, 2022; Rattle et al., 2023). These sectors include energy-generation, industrial, technology, and services, among others, where environmental sustainability concerns are particularly relevant and expected to remain prevalent in the near future (Yang et al., 2019). Moreover, these companies face the dual challenge of optimising profitability while minimising their environmental impact (e.g., BP, 2018; Chevron, 2018; Shell, 2018).

Recent research has found evidence of a direct correlation between carbon footprint and corporate profits (e.g., Castro et al., 2021; Galama & Scholtens, 2021; Robaina & Madaleno, 2020; Russo et al., 2021; Wedari et al., 2023). However, the results these findings remain inconclusive, particularly because all research up to date focuses on Scope 1 and Scope 2 CO<sub>2</sub>e emissions. Governments and academia are particularly interested in the

relationship between the carbon footprint and profits in energy-intensive companies from diverse sectors and countries, and including also Scope 3 CO<sub>2</sub>e emissions (WRI, 2015). On the other hand, technological innovation is widely acknowledged as an effective means of tackling environmental degradation (Zhou et al., 2019). In addition to this, technological innovations entail a temporal attribute, as their development and implementation require time, and their impact on firms is only perceived over the long term (Hang et al., 2019). This indicates that longitudinal studies are the most effective method for company-level research to determine the impact of clean energy innovation on CO<sub>2</sub>e emission reductions and profits. Therefore, it is evident that research on clean energy innovation has gradually become an important issue at the firm, nation-wide, and regional scales (Altıntaş & Kassouri, 2020; Bai et al., 2020; Hao & Chen, 2023; Jordaan et al., 2017; Zhang et al., 2020).

Evolutionary innovation theory (Nelson & Sidney, 1982) and ecological modernization theory (EMT) (Huber, 2000; Mol, 2002; Spaargaren, 1997) are two theoretical foundations for the concept of clean energy innovation. The evolutionary innovation theory is a Schumpeterian explanation of technological development (Dosi, 1982) that contends that the activities that lead to technological progress are the pursuit for superior technologies and the selection of successful market innovations (Ruttan, 1997). More recently, Busch et al. (2018) suggest that the neo-Schumpeterian approach increases the likelihood that clean energy innovation will be a key driver of the transition to a low-carbon economy. Similarly, the EMT theory encourages energy- and pollution-intensive firms to adopt clean energy technologies that reduce the environmental effect of their production processes (Jänicke, 2008). According to the EMT theory, the transformation of current industrial energy systems to an industrial metabolism consistent with nature's metabolism requires radical innovations (i.e. clean energy technology innovations) in the Schumpeterian sense, in which carbon-intensive industrial processes are replaced by environmentally neutral ones (Huber, 2000; (Jänicke, 2008).

On the other hand, corporate carbon footprint reduction is explained by a series of theories applicable to climate change studies, such as the anthropogenic global warming theory (AGW) (Anderegg et al., 2010; Oreskes, 2004), stakeholder theory ((Daddi et al., 2018); Pätäri et al., 2012) and institutional theory (Ervin et al., 2013; Jennings & Zandbergen, 1995). Recent studies confirm a broad scientific consensus on the AGW theory (Choi et al., 2020; Cook et al., 2018; Cook et al., 2016; Jankó et al., 2020), to predict that human influence is the primary cause of global warming and other negative effects of climate change caused by CO<sub>2e</sub> emissions (Cook et al., 2013). Specifically, the burning of fossil fuels in extremely polluting industries is one of the primary sources of excessive anthropogenic CO<sub>2e</sub> emissions, and the primary cause of the global greenhouse effect (Attari et al., 2019; Jiang et al., 2020; Nepal et al., 2017). Similarly, according to the stakeholder theory, a strong corporate commitment to carbon footprint reduction is contingent upon stakeholder pressures and/or actions, which may include shareholders, investors, industry organisations, competitors, governments, suppliers, and customers (Chen & Montes-Sancho, 2017; Verbeke et al., 2017). Additionally, the institutional theory suggests that the normative and obligatory nature of institutions can encourage companies to comply with environmental laws and regulations pertaining to the reduction of carbon emissions (Ervin et al., 2013; Littlewood et al., 2018; Wang et al., 2018). On the other hand, according to the resource-based view (RBV) of the firm theory (Barney, 1991), it can be argued that the pursuit of carbon footprint reductions represents a means of attaining an enhanced corporate competitive advantage and therefore more profits (Penz & Polsa, 2018). Following this, the natural-resource-based view of the firm (Hart, 1995; Hart & Dowell, 2011) emerges as an extension of the core tenets of the RBV theory, encompassing environmental factors such as pollution prevention in order to mitigate carbon emissions (Duque-Grisales et al., 2020).

The study used a sample of worldwide major firms included in the Carbon Disclosure Project (CDP) reports, an internationally recognised organisation focused on enhancing the global availability of information pertaining to corporate carbon emissions whose operational processes significantly contribute to climate change. The CDP database was utilised to gather data on CO<sub>2</sub>e emissions and clean energy innovation (Haney, 2017). The Thomson Reuters Eikon database for those same companies and years was utilised to obtain comprehensive financial data at the firm level. Similarly, based on a classification of industries according to the Global Industry Classification Standard (GICS) at the sector level, five primary energy-intensive sectors were selected for analysis: materials, consumer discretionary, industrials, utilities, technology, energy, and health care.

This research used a non-experimental research method based on longitudinal data as a research strategy, with the intention of identifying causal relationships by establishing a time ordering between the research variables (Christensen et al., 2015), adopting a longitudinal research design for this purpose, based on the Bayesian method of multi-indicator latent growth curve models (hereinafter B-LGC model) (Byrne, 2012; Geiser, 2021; Newsom, 2015), a specialised structural equation modelling (SEM) approach with increasing levels of sophistication (Depaoli et al., 2017; Oravecz & Muth, 2018; Zhang et al., 2007). The Bayesian LGC approach was adopted for three reasons. According to Muthén and Asparouhov, (2012) and Oravecz and Muth (2018), this procedure is suitable for improving estimation precision in the modelling of latent variables. Second, Bayesian estimation is a more plausible technique than maximal likelihood estimation (MLE) for analysing longitudinal data sets with small sample sizes (Muthén & Asparouhov, 2012; Zhang et al., 2007). Thirdly, the availability of Bayesian computational methods in software packages (e.g., Mplus, Amos, and others) has propelled their application in various disciplines of social research (Van de Schoot et al., 2014), specifically in social science research on climate

change. Finally, the longitudinal data was analysed using Mplus version 8.8, primarily because it facilitates the moderation of latent variables in longitudinal studies.

The statistical results of this research showed an absolute adjustment of the B-LGC model in the Bayesian framework, as well as the convergence of said model in all the hypotheses. Regarding the statistically significant results of the direct positive interaction between the carbon footprint and corporate profits, only the hypotheses H1b, H3a, H4b, H4c, H5a, H5b and H5c (please see them in the research paper, in Chapter 2) obtained plausible values at a significance level of 5%, since their corresponding Bayesian credibility intervals (C.I) (C.I), [-0.602, -0.101], [0.167, 0.643], [-0.647, -0.101], [-0.512, -0.020], [-0.521, -0.004], [-0.635, -0.098] and [-0.501, -0.014], do not contain zero. On the other hand, regarding the results of longitudinal moderation analysis of clean energy innovation, only hypothesis H8a presented a statistical significance on the moderating effect of clean energy innovation, using renewable energy consumption as a continuous observed and moderating metric. Consequently, the study proves that the renewable energy consumption positively moderates the direct relationship between the corporate value chain CO<sub>2e</sub> emissions (Scope 3) and the gross profit margin, since its Bayesian 95% CI of [-0.991, -0.774] does not include zero, which implied a positive intervention (moderation) effect. Additionally, hypotheses H7a, H7b and H8c showed marginal moderating interaction effects of clean energy innovation. The findings of the longitudinal moderation analysis conducted on clean energy innovation indicate that only hypothesis H8a proved a statistically significant moderating effect. This effect was observed when renewable energy consumption was utilised as a continuous variable to moderate the impact of clean energy innovation. Therefore, the findings of this study provide evidence that the utilisation of renewable energy has a positive moderating effect on the direct relationship between corporate value chain CO<sub>2e</sub> emissions (Scope 3) and gross profit margin. This is supported by the Bayesian 95% confidence interval of [-0.991, -

0.774], which excludes zero and shows a significant positive intervention effect. Furthermore, the hypotheses H7a, H7b, and H8c revealed marginal moderating interaction effects pertaining to clean energy innovation.

This study represents the first empirical research into the moderating effect of clean energy innovation on the relationship between carbon footprint and corporate profit. It also represents an important contribution dealing with Scope 3 CO<sub>2</sub>e emissions and their effect on corporate profits. By studying the effects of the latent variables, namely corporate carbon footprint and corporate profit, in conjunction with renewable energy consumption as a moderating variable, this research fills a gap in existing empirical knowledge. Furthermore, this study yields significant findings that are relevant to scholars, senior executives of companies that have substantial fossil CO<sub>2</sub>e emissions, and policymakers involved in GHG emissions and climate change. This study offers empirical evidence to researchers and academics regarding the influence of clean energy innovation on firms with high levels of CO<sub>2</sub> emissions in the context of global industrial decarbonization. For executives and managers of companies with high CO<sub>2</sub>e emissions, it is evident that prioritising the entire value chain CO<sub>2</sub>e emissions (Scope 3) rather than solely focusing on Scope 1 and Scope 2 emissions can lead to significant competitive advantages, and therefore profits. One policy implication that arises from this analysis is the need for targeted focus on Scope 3 CO<sub>2</sub>e emissions generated by companies operating in various industries and countries that have high levels of CO<sub>2</sub>e intensity. This focus is crucial in order to develop effective regulatory and control mechanisms that promote the adoption of renewable energy sources.

## Chapter 1: Research Article

The research article “Moderation of Clean Energy Innovation in the Relationship between the Carbon Footprint and Profits in CO<sub>2</sub>e-Intensive Firms: A Quantitative Longitudinal Study” was accepted for publication on June 29th, 2023, in the Sustainability, an Open Access Journal from MDPI, with ISSN 2071-1050, and indexed at the Scopus database in quartile 1 (Q1).

The acceptance certificate and acceptance letter of the research article can be found in Appendix A and B, respectively.

### *Article*

## **Moderation of Clean Energy Innovation in the Relationship between the Carbon Footprint and Profits in CO<sub>2</sub>e-Intensive Firms: A Quantitative Longitudinal Study**

**Abstract:** This paper sought to analyze the moderating effect of clean energy innovation on the relationship between corporate carbon footprint and corporate profits in fossil fuel intensive industrial sectors in which it is “hard to abate” CO<sub>2</sub>e emissions. We used a longitudinal design consisting of a panel study with a structural equation modeling (SEM) method, based on partial least squares. For the analysis of longitudinal moderation, this paper employed a Bayesian multiple-indicator latent growth curve model (B-LGC model). A global sample was used, consisting of 7827 firm-year observations between 2015 and 2021 for 167 international firms. The results showed that the corporate carbon footprint had a very significant impact on corporate profits and that innovations in clean energy – measured as renewable energy consumption – positively moderate the relationship between Scope 3 value chain greenhouse gas emissions (according to the Greenhouse Gas (GHG) Protocol) and the gross profit margin obtained. In addition to the academic contributions made by the moderating effect of clean energy innovation, these findings imply that a more detailed understanding of total value chain emissions (Scope 3 CO<sub>2</sub>e) among executives and managers at high CO<sub>2</sub>e-emitting companies offers an effective mechanism for obtaining higher profits and creating competitive advantages, while at the same time achieving a net zero emissions strategy. More importantly, public policymakers will be able to use these results to revise CO<sub>2</sub>e-related policies, paying closer attention to the Scope 3 CO<sub>2</sub>e emissions produced by these companies to design regulatory and control mechanisms that stimulate clean energy innovation. Keywords: clean energy innovation; corporate carbon footprint; corporate profits; high CO<sub>2</sub>e emissions; longitudinal panel model; latent growth curve (LGC).

**Keywords:** clean energy innovation; corporate carbon footprint; corporate profits; high CO<sub>2</sub>e emissions; longitudinal panel model; latent growth curve (LGC).

### **1. Introduction**

The mitigation of climate change by reducing greenhouse gas emissions (GHG) is one of the most important challenges facing society today [1]. To this end, the Paris Agreement of 2015 seeks to limit the increase in global warming to less than

2 °C. Among other things, this requires the deep decarbonization of industrial sectors with a high demand for conventional fossil fuels [2,3]. Energy-intensive firms increasingly face demands that they act decisively to reduce these emissions and make a positive impact on climate change [4], since they are considered the largest emitters of anthropogenic carbon dioxide and equivalent GHGs (CO<sub>2</sub>e), and thus the main contributors to global warming [1,5–9]. Consequently, these companies face the twofold challenge of generating profits for shareholders while achieving lower CO<sub>2</sub> emissions in their production processes [10–12]. In achieving these goals, clean and renewable energy sources can contribute to deep decarbonization, especially in “hard-to-abate” CO<sub>2</sub> emissions sectors associated with high energy consumption [13,14].

While there is a large body of recent literature with evidence of a direct relationship between environmental performance—measured by using the addition of Scope 1 and Scope 2 corporate carbon footprints—and corporate profits [15–19], the results are still inconclusive. For instance, those studies used absolute metrics associated with Scope 1 and Scope 2 CO<sub>2</sub>e emissions, but none used Scope 3 CO<sub>2</sub>e emissions to measure total corporate carbon footprints. They also used other relative metrics, such as carbon intensity and environmental, social, and governance (ESG) ratings. Consequently, this study filled an existing research gap, involving the total measurement of corporate carbon footprint in a longitudinal study to measure its impact on corporate profits. This is the first study to do this. Another research gap addressed by this research was the measurement of the moderating effect of clean energy innovation (CEI) on the relationship between corporate carbon footprint (CCFP) and corporate profits (CP).

The relationship between carbon footprint and profits in fossil-based energy-intensive global companies from different sectors and countries is of particular interest to academia and governments. While technological innovation has been widely recognized as an effective means for combating negative environmental impacts [20], technological innovations take time to develop and implement, and their impact on companies’ performance is only perceived in the long term [21]. This means that studies with a longitudinal design are a particularly effective means for firm-level research to examine the effect of clean energy innovation on GHG reduction and increased profits. As a result, clean energy innovation has gradually become an important topic in the business field [22].

The literature has so far paid little attention to the potential moderating effect of firms’ clean energy innovation on the link between their carbon footprint and profits, particularly among leading CO<sub>2</sub>e-intensive global firms in various industrial sectors that are active in different countries around the world [23]. This paper sought to address the gap in the literature and examine the moderating effect of clean energy innovation on this relationship, focusing on large firms from primary industries with the most intensive use of fossil fuel generated energy. To accomplish this, this study developed a moderation model with longitudinal panel data obtained from the Carbon Disclosure Project (CDP) and the Thomson Reuters Refinitiv database, which



were then analyzed using a Bayesian growth curve model. This paper contributes to the literature by proposing a longitudinal structural model for the moderation effect of clean energy innovation, using Bayesian multiple indicator latent growth curve models (B-LGC models), on the link between corporate carbon footprint and corporate profits. This study also highlights the importance of renewable energy consumption as a moderating indicator for measuring clean energy innovation in the relationship between corporate value chain emissions (Scope 3 CO<sub>2</sub>e) and gross profit margin (Pr\_Mrg) in energy-intensive industries.

## 2. Theoretical Framework and Hypothesis

The ecological modernization theory (EMT) supports the concept of clean energy innovation. EMT states that ecology and the economy can be combined to achieve a better result for the company, the country, and society [24,25]. It also states that increases in energy and resource efficiency can lead to improved productivity and therefore to more available resources for future growth. This knowledge encourages energy- and pollution-intensive firms to embrace clean energy technologies that allow them to lessen the environmental effect of their economic operations [24]. Similarly, the natural resource-based view (NRBV) theory proposes that competitive advantage is directly related to the company's relationship with the natural environment [26]. It then supports the idea that competitive advantages can be based on institutional capabilities that support natural resources conservation. An example is pollution prevention through the reduction of greenhouse gas emissions as an effective strategy for protecting the environment while also being profitable for business [25]. On the other hand, the anthropogenic theory of global warming predicts that human influence is the dominant cause of global warming and of other adverse impacts of climate change [26–28]. Likewise, [29] suggested that “anthropogenic influence is evident from the emission of greenhouse gases such as CO<sub>2</sub> from human activities” (p. 1141).

### 2.1. Corporate Carbon Footprint

Corporate carbon footprints are dominated by emissions of carbon and equivalent gases resulting from intensive energy consumption [27], with a size value that is often expressed in absolute CO<sub>2</sub>e emissions [28,29]. As a result, one widely accepted taxonomy for accounting and reporting absolute CO<sub>2</sub>e emissions is based on the philosophy and classifications of the Greenhouse Gas Protocol (or GHG Protocol, for short) [30,31]. At the corporate level, the World Business Council for Sustainable Development (WBCSD) and the World Resources Institute (WRI) Corporate Accounting and Reporting Standard [32] provide guidance for drafting a GHG emissions inventory. This paper defined three different scopes for CO<sub>2</sub>e: Scope 1, Scope 2, and Scope 3. The Scope 1 CO<sub>2</sub>e inventory, as defined by the WBCSD and WRI (2015), consists of “direct GHG emissions from sources owned or controlled by the company” [32] (p. 25). Scope 2 CO<sub>2</sub>e comprises indirect GHG emissions from electricity [27,30]. More specifically, the WBCSD and WRI (2015) state that Scope 2

CO<sub>2</sub>e “accounts for GHG emissions from the generation of purchased electricity consumed by the company” [32] (p. 25). For its part, Scope 3 CO<sub>2</sub>e also refers to indirect GHG emissions, in this case from the upstream and downstream supply chain, which are mainly related to the use of goods and services sold [27,33,34]. To this end, the WBCSD and WRI (2011) Corporate Value Chain (Scope 3 CO<sub>2</sub>e) Accounting and Reporting Standard [35] permits companies to prepare a GHG emissions inventory that includes Scope 3 CO<sub>2</sub>e emissions and to determine where they should focus their activities to reduce these emissions [32].

## 2.2. Linking Corporate Carbon Footprint and Profits

Drawing from Barney’s resource-based view (RBV) of business [36] and Freeman’s stakeholder theory [37], it can be argued that reducing their carbon footprint provides companies with a way to achieve greater competitive advantage [38]. Although a significant body of both accounting-based (e.g., profits, sales, ROA, ROE, ROS, EBITDA, etc.) and market-based (e.g., Tobin’s Q) empirical investigations [17,18,28,33,39,40] has examined the direct relationship between carbon footprint and certain indicators of profitability, the results are still inconclusive. For instance, some authors have found a statistically significant positive relationship [17–19,28], while others concluded that this relationship was not statistically significant [39,41]. Several authors found mixed results [33,40,42]. Furthermore, essentially all of this research is based on cross-sectional studies, a major limitation when it comes to reaching firm conclusions.

Consequently, there is a clear lack of empirical studies with a longitudinal analysis of the relationship between an (absolute) size value, such as carbon footprint, and a performance indicator based on a monetary metric, such as profit [43]. Thus, the relationship between carbon footprint and profit in energy-intensive global companies was of particular interest in this study. In light of these arguments, the first hypotheses proposed were the following:

- H1a.** *Scope 1 CO<sub>2</sub>e has a positive influence on gross profit margin.*
- H1b.** *Scope 1 CO<sub>2</sub>e has a positive influence on EBITDA margin.*
- H1c.** *Scope 1 CO<sub>2</sub>e has a positive influence on operating margin.*
- H2a.** *Scope 2 CO<sub>2</sub>e has a positive influence on gross profit margin.*
- H2b.** *Scope 2 CO<sub>2</sub>e has a positive influence on EBITDA margin.*
- H2c.** *Scope 2 CO<sub>2</sub>e has a positive influence on operating margin.*
- H3a.** *Scope 3 CO<sub>2</sub>e has a positive influence on gross profit margin.*
- H3b.** *Scope 3 CO<sub>2</sub>e has a positive influence on EBITDA margin.*
- H3c.** *Scope 3 CO<sub>2</sub>e has a positive influence on operating margin.*
- H4a.** *Scope 1 + 2 CO<sub>2</sub>e has a positive influence on gross profit margin.*
- H4b.** *Scope 1 + 2 CO<sub>2</sub>e has a positive influence on EBITDA margin.*
- H4c.** *Scope 1 + 2 CO<sub>2</sub>e has a positive influence on operating margin.*
- H5a.** *Scope 1 + 2 + 3 CO<sub>2</sub>e has a positive influence on gross profit margin.*
- H5b.** *Scope 1 + 2 + 3 CO<sub>2</sub>e has a positive influence on EBITDA margin.*

**H5c.** *Scope 1 + 2 + 3 CO<sub>2e</sub> has a positive influence on operating margin.*

### 2.3. *Clean Energy Innovation*

From an operational standpoint, clean energy innovation is defined as “the set of processes leading to new or improved energy technologies that can increase energy resources; enhance the quality of energy services; and reduce the economic, environmental, or political costs associated with the supply and use of energy” [44] (p. 193). More specifically, renewable energy innovations involve “process innovations that lead to a substitution of fossil energy sources with renewable sources within companies,” as defined by [45] (p. 405). The concept of clean energy innovation builds upon the evolutionary theory of innovation [46] and Joseph Huber’s ecological modernization theory (EMT) [47]. According to the first theory, technological change is driven by the search for better technologies and the selection of successful innovations in the market [48]. However, others argue that a truly competitive industry responds to global environmental challenges by reducing pollution through technological innovations that redesign industrial processes [49]. More recently, the authors of [50] have stated that the neo-Schumpeterian approach (evolutionary model) raises the possibility of clean energy innovation acting as a major driver of radical transformation to a low-carbon economy. For its part, the EMT theory encourages energy intensive (and thus, high-pollution) industries to use clean energy technologies that enable them to reduce the environmental impact of their business activities [51].

### 2.4. *The Moderating Role of Clean Energy Innovation on the Relationship between Carbon Footprint and Profits*

The Porter hypothesis [49] asserts that companies that design and execute environmental strategies using innovative pollution prevention technologies can simultaneously improve their environmental performance and increase their competitiveness [52]. Subsequently, [53] argued that, at a corporate level, carbon footprint management promotes cleaner and greener technological innovations. Harangozo and Szigeti [30], meanwhile, claimed that in order to achieve a lower carbon footprint, companies must make greater efforts at clean energy technological innovation.

Ecological modernization theory (EMT), on the other hand, offers an approach to a corporate environmental strategy rooted in innovation and technology, also called “ecoefficient innovation” (or eco-innovation) [51]. Seen from this standpoint, clean energy innovation is a radical innovation that stems from the ecological modernization approach [54]. Indeed, one of the fundamental tenets of this approach is that technological innovation in clean energy helps improve both corporate environmental performance and financial performance [55]. Wedari et al. [19] recently reviewed the current state of research on the relationship between environment-related innovation, on the one hand, and environmental and economic performance on the other. Their findings shed new light on the role of innovation in

the adoption of proactive environmental innovation strategies as a source of competitive advantage. According to [23], the influence of clean energy innovation in different industrial sectors has not yet been explicitly tested. Thus, we formulated the following research hypotheses:

**H6a.** *Clean energy innovation positively moderates the relationship between Scope 1 CO<sub>2e</sub> and gross profit margin.*

**H6b.** *Clean energy innovation positively moderates the relationship between Scope 1 CO<sub>2e</sub> and EBITDA margin.*

**H6c.** *Clean energy innovation positively moderates the relationship between Scope 1 CO<sub>2e</sub> and operating margin.*

**H7a.** *Clean energy innovation positively moderates the relationship between Scope 2 CO<sub>2e</sub> and gross profit margin.*

**H7b.** *Clean energy innovation positively moderates the relationship between Scope 2 CO<sub>2e</sub> and EBITDA margin.*

**H7c.** *Clean energy innovation positively moderates the relationship between Scope 2 CO<sub>2e</sub> and operating margin.*

**H8a.** *Clean energy innovation positively moderates the relationship between Scope 3 CO<sub>2e</sub> and gross profit margin.*

**H8b.** *Clean energy innovation positively moderates the relationship between Scope 3 CO<sub>2e</sub> and EBITDA margin.*

**H8c.** *Clean energy innovation positively moderates the relationship between Scope 3 CO<sub>2e</sub> and operating margin.*

**H9a.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2) CO<sub>2e</sub> and the gross profit margin.*

**H9b.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2) CO<sub>2e</sub> and EBITDA margin.*

**H9c.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2) CO<sub>2e</sub> and operating margin.*

**H10a.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2 + 3) CO<sub>2e</sub> and gross profit margin.*

**H10b.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2 + 3) CO<sub>2e</sub> and EBITDA margin.*

**H10c.** *Clean energy innovation positively moderates the relationship between Scope 1 + 2 + 3) CO<sub>2e</sub> and operating margin.*

Figure 1 presents an overview of the conceptual model used in this paper.

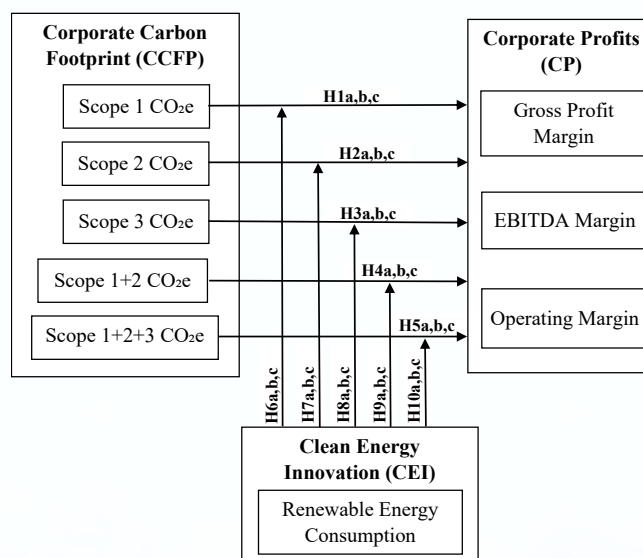


Figure 1. Conceptual model.

### 3. Research Methodology

#### 3.1. Data and Sample

The sample used consists of a set of the world's largest companies that are included in CDP reports and that have a significant impact on climate change due to their high CO<sub>2</sub>e emissions. Data on CO<sub>2</sub>e emissions and clean energy innovation were collected from the database of the CDP, a well-known international organization dedicated to improving the quality of available data on corporate carbon emissions worldwide [56]. Detailed financial data were taken from the Thomson Reuters Eikon database. Using the industrial sector-level classification of the Global Industry Classification Standard (GICS), seven energy-intensive primary industries were selected for analysis: materials, consumer discretionary, industrials, utilities, technology, energy, and health care. Table 1 summarizes the composition of the sample of firms by region and industry sector.

The final sample, as shown in Table 2, consisted of 7827 firm-year observations made between 2015 and 2021 among 167 large firms from 27 countries and various energy-intensive industry sectors. This is an unbalanced panel, since the number of firm-year observations is not always the same for each company. The firm-year observations with missing values for more than two consecutive years were removed from the data set. Following previous studies [31,57,58], distortion caused by outliers was taken into account by winsorizing the lowest and highest percentiles of all continuous variables used in the study. Winsorization was performed on 2.41% of the total data points in this research.

#### 3.2. Data Collection

##### 3.2.1. Corporate Carbon Footprint

The independent variable was the corporate carbon footprint (hereafter, CCFP). Following the practices of previous research [17,33,39], this study used absolute metrics to measure the CCFP, specifically absolute firm-level carbon

emissions expressed in CO<sub>2</sub> equivalent units, that is, in total tons of CO<sub>2</sub>e reported annually. This took into account not just carbon dioxide (CO<sub>2</sub>) but other GHGs with a high global warming potential, which were then transformed into carbon dioxide equivalent (CO<sub>2</sub>e) [27,59]. This metric is most suitable for precisely measuring the carbon footprint of those companies and industries with a high absolute GHG intensity [60]. Following [29], Scope 1 + 2 CO<sub>2</sub>e were added together to capture a company's total annual carbon footprint. Similarly, following the model proposed by [33] for the breakdown of corporate carbon emissions, which expands the firm's total carbon footprint by including indirect Scope 3 CO<sub>2</sub>e emissions to account for the entire GHG supply chain, all emissions were added together to obtain an annual snapshot of total absolute CO<sub>2</sub>e (Scope 1 + 2 + 3).

**Table 1.** Distribution of the sample of firms by sector and region.

Region	GICS SECTOR							Total Number of Firms	% of Total
	Consumer Discretionary	Energy	Health care	Industrials	Technology	Materials	Utilities		
OECD Eurasia							1	1	0.60%
OECD Oceania						1	2	3	1.80%
Non-OECD Americas		2					3	5	2.99%
Non-OECD Asia		1			3	8	1	13	7.78%
OECD Asia	16		1	8	5	12	1	43	25.75%
OECD Americas	8	3		10	3	12	8	44	26.35%
OECD Europe	13	5		8	2	22	8	58	34.73%
Total	37	11	1	26	13	58	21	167	100.00%
% of total	22.16%	6.59%	0.60%	15.57%	7.78%	34.73%	12.57%		

Note: Firms are classified according to the Global Industry Classification Standard (GICS)

**Table 2.** Sample description.

Region	Firm-Observations Per Year							Firm-year Observations
	2015	2016	2017	2018	2019	2020	2021	Total
OECD Eurasia	6	7	7	7	7	7	7	48
OECD Oceania	20	20	17	21	21	21	21	141
Non-OECD Americas	34	35	31	35	35	35	35	240
Non-OECD Asia	81	89	84	90	83	89	91	607
OECD Asia	282	288	285	299	295	295	301	2045
OECD Americas	272	282	258	299	306	308	304	2029
OECD Europe	374	384	352	402	398	402	405	2717
Total	1069	1105	1034	1153	1145	1157	1164	7827
Sectors								
Health care	7	7	7	7	7	7	7	49
Energy	70	74	66	77	77	77	77	518
Technology	87	87	81	91	90	91	91	618
Utilities	127	139	130	143	146	147	147	979
Industrials	172	173	159	181	178	178	178	1219
Consumer discretionary	232	240	229	257	253	258	259	1728
Materials	374	385	362	397	393	400	405	2716
Total	778	798	750	835	824	836	842	7827

### 3.2.2. Corporate Profits

Given the multidimensional nature of corporate profits (hereafter CP), empirical research on the concept tends to adopt different proxy metrics, with accounting-based performance metrics being the most prevalent [40,61]. Along these lines, [43] distinguished between two types of metrics: money metrics and ratio metrics. For the sake of convenience, and given the current availability of detailed and reliable financial data for the same period (2015–2021) as the corporate carbon footprint panel data, this study measured profits by gross profit margin (Pr\_Mrg), EBITDA margin (EBITDA Mrg), and operating margin (Op Mrg). Gross profit margin (Pr\_Mrg) was also included because profits are significantly influenced by operating costs [62] and are therefore suitable for examining the effect of corporate carbon footprint reduction. EBITDA – which has been used in similar studies [16,43,63] – was included as a way of capturing the financial cost–benefit ratio for companies resulting from climate initiatives to reduce GHG emissions [64]. Finally, operating margin (Op Mrg) was used because of its prevalence as an indicator in previous studies [18,65,66] but above all because it is an effective financial indicator for managerial decision-making [67].

### *3.2.3. Clean Energy Innovation*

Our model's moderating variable was clean energy innovation (hereinafter CEI), quantitatively measured by renewable energy consumption (RENC) and quantified in billions of kilowatt hours (kWh). While output metrics, such as the number of new technologies used, energy consumption from renewable sources, and the number of patents granted [68–70], are usually used in the final stages of clean energy technology innovation processes [44], not all of these are appropriate. On the other hand, the use of renewable energy sources is a proxy metric for the development of clean energy technology innovation [69]. More importantly, renewable energy consumption is more plausible as an indicator of progress in the adoption of clean energy technologies in energy-intensive industries with a high level of environmental pollution [71,72].

**Table 3** contains the definitions and a brief explanation of the metrics being examined.

Variables	Symbols	Details	Data Source
<i>Dependent variables</i>			
Gross Profit Margin	Pr_Mrg	Percentage ratio between the gross profit (revenue minus cost of goods sold) and revenue	Refinitiv Workspace®
EBITDA Margin	EBITDA_Mrg	Percentage ratio between the EBITDA (earning before interest, tax, depreciation and amortization) and total revenue	Refinitiv Workspace®
Operating Margin	Op_Mrg	Percentage ratio between the operating income and revenue	Refinitiv Workspace®
<i>Independent variables</i>			
<i>Direct emissions</i>			
Scope 1 Emissions	Scope1 CO <sub>2</sub> e	Organization's gross global Scope 1 emissions in metric tons CO <sub>2</sub> -e	CDP
<i>Indirect emissions</i>			
Scope 2 Emissions	Scope2 CO <sub>2</sub> e	Organization's gross global Scope 2 emissions in metric tons CO <sub>2</sub> -e, including location-based and market-based accounting	CDP
Scope 3 Emissions	Scope3 CO <sub>2</sub> e	Organization's gross global Scope 3 emissions, disclosing and explaining any exclusions, in metric tons CO <sub>2</sub> -e	CDP
<i>Moderator variable</i>			
Renewable Energy Consumption	RENC	Organization's energy consumption totals (excluding feedstocks) in MWh from renewable sources	CDP

### 3.3. Data Analysis

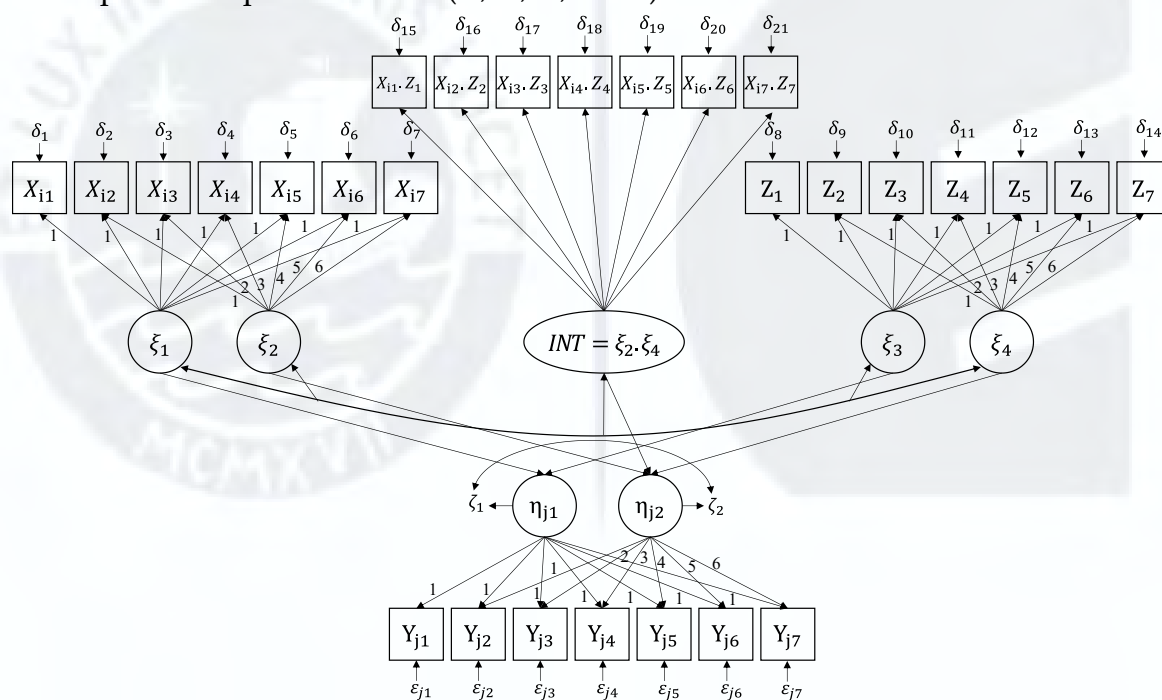
This study used a longitudinal design consisting of a panel study with a structural equation modeling (SEM) method. One approach widely adopted in the literature is the latent growth curve (LGC) model, based on the maximum likelihood estimation (MLE) method [73–75]. We also used a Bayesian multiple-indicator latent growth curve model, which is becoming an increasingly popular specialized model [76], primarily in longitudinal research in the field of developmental psychology [76–78]. The Bayesian LGC approach was adopted for three reasons. First of all, according to [77,79], this method is suitable for improving the accuracy of estimates in the modeling of latent variables. Secondly, compared to the MLE method, Bayesian estimation is a more plausible technique for analyzing longitudinal data sets in small sample sizes [78,79]. Third, the availability of Bayesian computational methods in software packages (e.g., Mplus, Amos, among others) is driving their application in different fields of social research [80], in particular, in social science research on climate change. Finally, we analyzed the longitudinal data collected with version 8.8 of the Mplus statistical software, mainly because it permits the moderation of latent variables.

#### Bayesian LGC Model Implemented

The statistical model used for the moderation analysis was a Bayesian latent growth curve model (hereafter, B-LGC model) with structural equations [81,82]. Figure 2 presents the longitudinal structural model for this B-LGC model, which includes three continuous latent variables measured by multiple observed indicators. In particular, following the latent growth models proposed by [83–85], this B-LGC model contains six time-changing latent growth predictors, that is, five latent



exogenous variables  $X_i$  ( $i = 1, 2, 3, \dots, 5$ ) and one latent moderation variable  $Z$ , as well as three latent growth outcome variables  $Y_j$  ( $j = 1, 2, 3$ ) and an INT cross-product indicator representing the interaction (moderation) of  $Z$ . Because the observed metrics of the predictor variables  $X_i$  and  $Z$  correspond to the same point in time, the product indicator INT is determined by the cross product of the latent growth factors (slopes)  $\xi_2$  and  $\xi_4$  of  $X_i$  and  $Z$ , respectively. For their part,  $\eta_{j1}$  and  $\eta_{j2}$  correspond to the initial level (intercept) and the rate of change (slope) of  $Y_j$ . In this case, being a linear growth model, all intercept factors are restricted to a constant value of 1 as a starting point (initial state) for any change (growth) over time. Likewise, all slope factors are specified using fixed-value restrictions (i.e., 0, 1, 2, 3,  $\dots$ , 6) that represent straight-line growth in order to capture the rate of change in the trajectories over time [83]. On the other hand, the  $X_i$  and  $Z$  growth curve factors interact with each other to influence the  $Y_j$  endogenous growth factors. Lastly, the model's three latent variables ( $X_{it}$ ,  $Z_t$  and  $Y_{jt}$ ) were measured in total with 63 observed variables, each measured at seven equidistant points in time ( $t_1, t_2, t_3, \dots, t_7$ ).



**Figure 2.** Path diagram of the B-LGC model for a latent growth curve model for three constructs and seven time points ( $t = 1, 2, \dots, 7$ ). *Note:*  $Y_{jt}$  = latent growth outcome variables ( $j = 1, 2, 3$ );  $X_{it}$  = latent growth predictor ( $i = 1, 2, 3, \dots, 5$ );  $Z$  = latent moderation variable;  $\xi_3, \xi_4$  = intercept and slope factors for  $Z$ ;  $\eta_1, \eta_2$  = intercept and slope factors for  $Y_{jt}$ ;  $INT$  = latent product indicator for slope factor of moderating interaction term;  $\zeta_1, \zeta_2$  = latent residual variables;  $\epsilon, \delta$  = measurement error variables. Adapted with permission from [85]. Copyright © 2014, Taylor & Francis Group, LLC. by Z. Wen

Appendix A contains the full formula needed to estimate the hypothesized B-LGC model, specifically for relationships between corporate carbon footprint (Scope 1 CO<sub>2</sub>e), clean energy innovation (RENC), and profits (Pr\_Mrg). Appendix A also provides the Mplus-specific syntax for this multiple-indicator measurement model, which describes the relationships between latent moderation ( $Z$ ), latent interaction terms ( $INT_1$  and  $INT_2$ ), the latent growth predictor ( $X_{it}$ ), and latent growth outcome

(Y<sub>jt</sub>), as well as the structural model specifications, using Mplus commands. For the distribution parameters (priors) used in the Bayesian estimation, this study adopted previous non-informative priors, that is, Mplus default priors [79].

## 4. Empirical Results

### 4.1. Diagnostic Testing of B-LGC Model Fit

To verify the reliability of the results of the B-LGC model, this study employed two diagnostic tools. First, posterior predictive checks were used together with posterior predictive p-values (PPP) [77,79,80]. Essentially, this approach is based on the idea that Bayesian p-values seek to assess the quality of the model, that is, to ensure that the data generated by the model closely resemble the observed data. Any deviation would suggest an incorrect specification of the model [86,87]. For the proposed B-LGC model, the model's fit is acceptable for calculated PPP greater than zero and close to 0.5 [79,80].

Secondly, from a Bayesian perspective, using Markov chain Monte Carlo (MCMC) algorithms, we examined whether the B-LGC model converges correctly, using the potential scale reduction (PSR) factor [86], which is a specific numerical measurement of the default convergence criterion in Mplus [74,88]. The B-LGC model is estimated using a larger number of MCMC iterations (between 20,000 and 30,000) in which PSR values close to 1 are considered evidence of convergence, which "means that convergence is achieved when the between-chain variation is smaller than the within-chain variation" [79] (p. 335). However, it is recommended to examine model convergence using other diagnostic tools, such as trace plots, autocorrelation plots, and posterior parameter distribution plots [80].

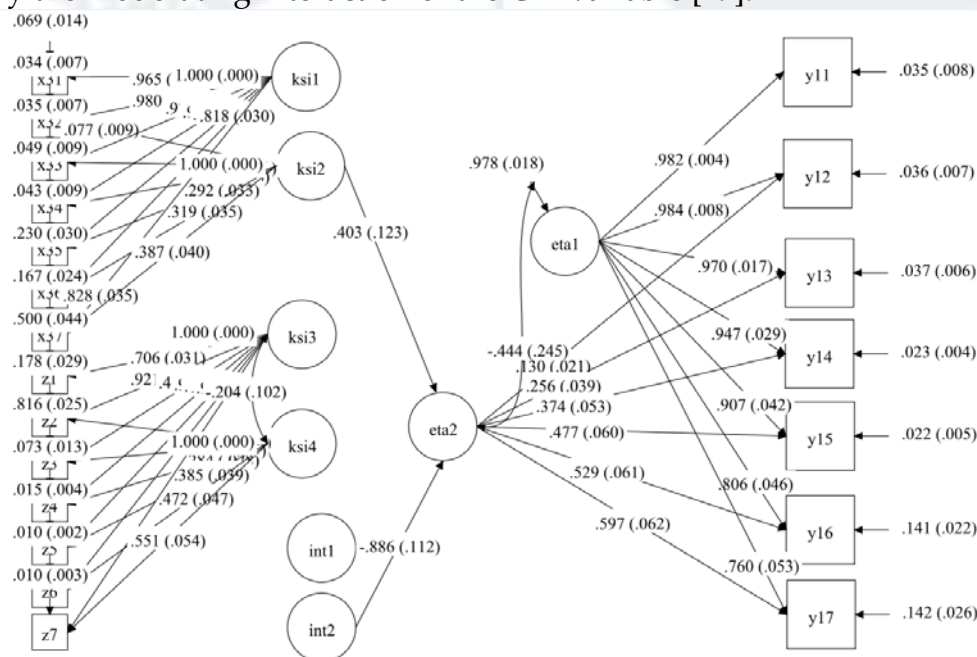
### 4.2. Hypothesis Testing

The numerical results of the analysis are shown in Table 4 (a) and (b). Both tables provide the standardized parameter estimates of the B-LGC model for each of the proposed hypotheses. For example, the fifth column presents the mean obtained from the posterior distribution in each simulation. The sixth column contains the posterior standard deviation (SD) for the mean of each interaction. In the seventh column, one-tailed PPP, based on posterior distribution, is provided for the significance tests of each of the proposed hypotheses. For each interaction parameter, the posterior probability interval [79,80], also known as the Bayesian 95% credible interval (CI), is shown. Finally, the level of statistical significance is shown for each of the proposed hypotheses. In a Bayesian context, "significant interaction" must be inferred when the credible interval does not contain zero [79].

Table 4 (a) shows the results of the hypotheses of direct interaction between CCFP and CP. In this table, we can see that the PSR measurements dropped rapidly to values close to 1.0 and remained at 1.0 between 10,000 and 20,000 MCMC iterations, which indicates that the convergence of the B-LGC model was achieved in all the MCMC hypotheses. Moreover, all the point estimates of the mean slope

parameters reached PPP values greater than zero and below 0.05, which indicates an absolute fit of the B-LGC model in the Bayesian framework. With respect to the statistically significant results of the direct CCFP→CP interaction, only hypotheses H1b, H3a, H4b, H4c, H5a, H5b and H5c obtained plausible values at a significance level of 5%, since their corresponding CIs [-0.602, -0.101], [0.167, 0.643], [-0.647, -0.101], [-0.512, -0.020], [-0.521, -0.004], [-0.635, -0.098] and [-0.501, -0.014] do not contain zero.

Table 4 (b) presents the results for the longitudinal moderation of clean energy innovation (CEI) on the direct CCFP→CP relationship. All hypotheses achieved convergence for the estimated parameter (mean), including hypothesis H8c, which reached a PSR value of 1.048 at 29,300 iterations. However, according to [79], PSR values less than or equal to 1.1 are also considered evidence of convergence. Similarly, all PPP values indicated the good fit of the B-LGC model and the moderating effect of the CEI construct on the relationship between the exogenous (corporate carbon footprint) and endogenous variables (corporate profits). In fact, only hypothesis H8a showed the statistical significance of the moderating effect of the CEI construct, measured by the continuous observed moderator variable RENC, on the direct relationship between the observed variables Scope3 CO<sub>2</sub>e → Pr\_Mrg, given that its Bayesian 95% CI of [-0.991, -0.774] does not include zero, implying a positive intervention (moderation) effect. Figure 3 shows the standardized solution, confidence intervals, variance estimates, and standard errors provided by the Mplus diagram for H8a. This output diagram shows a value of 0.886 and a confidence interval of (-0.991, -0.774) for INT2. However, hypotheses H7a, H7b, and H8c displayed a PPP of 0.405, 0.490, and 0.357, respectively – all close to 0.5 but with a very narrow CI that includes zero. These can be interpreted as marginal effects caused by the moderating interaction of the CEI variable [79].



**Figure 3.** Mplus output diagram obtained for B-LGC model examined in hypothesis H8a.

### 4.3. Graphic Illustrations of Longitudinal Moderating Effect

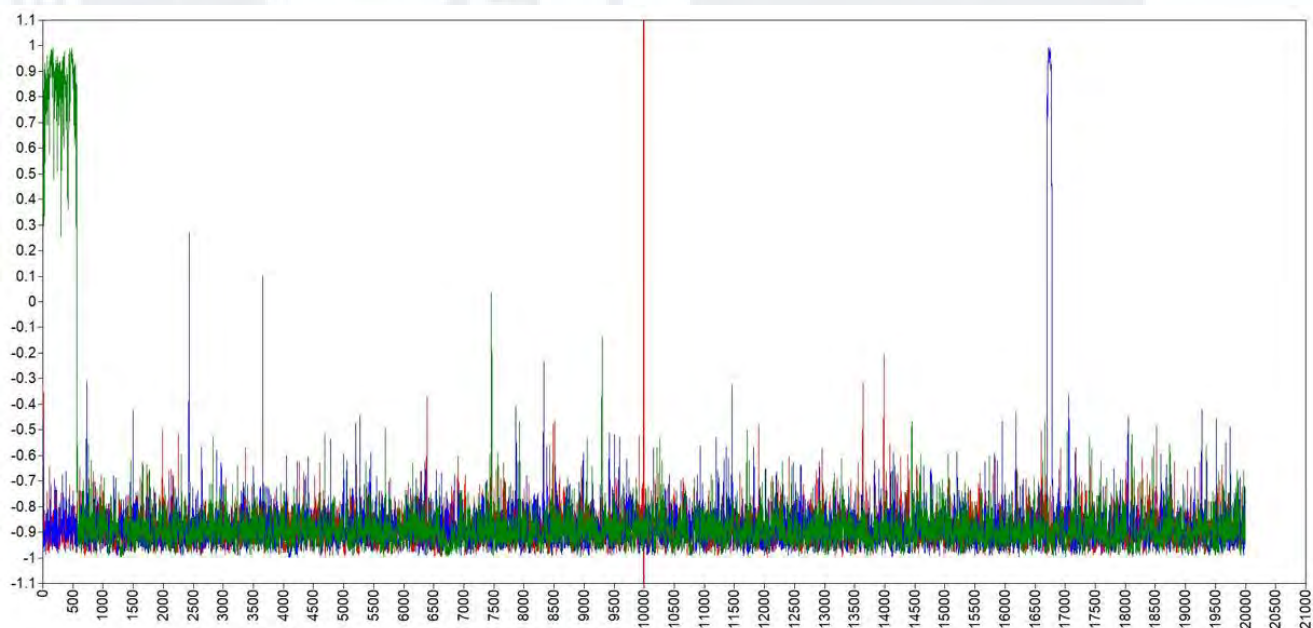
Figure 4 shows the Bayesian trace plot of each chain of the MCMC process during the 20,000 iterations, which indicates a proper convergence of the autoregressive slope parameter corresponding to the moderating interaction term (INT) of the B-LGC model. This can be seen by the fact that there are no trends or large fluctuations in the trace plot, which confirms that there were no abnormalities in the model's convergence [89]. On the other hand, Figure 5 presents the autocorrelation plot for the autoregressive slope parameter, also corresponding to the interaction term INT, where the autocorrelation value is shown on the y-axis and the time lag between the 20,000 MCMC iterations on the x-axis. More specifically, this plot shows a relatively high autocorrelation (just over 0.5) for shorter lags between iterations. As the time lag increases, however, the autocorrelation becomes smaller (close to zero). This is a positive result, considering that "ideally, each MCMC iteration should result in independent information for the posterior distribution of a parameter (autocorrelation of zero)" [74] (p. 267). Finally, Figure 6 shows the posterior distribution of the mean slope parameter of the INT term. As we can see, this distribution is roughly symmetric. In fact, these distributions do not need to be normal or symmetrical in Bayesian analysis [88]. The mean, median, and mode were 0.886, 0.902, and 0.927, respectively. The posterior SD was relatively small (0.112), indicating negligible uncertainty about the true value of the mean slope parameter of the INT term. This is reflected in the narrow CI range obtained, which goes from  $-0.99108$  to  $-0.77367$  and does not cover zero. Consequently, it can be argued that the number of data points used ( $N = 167$ : 4509 total data points) to test hypothesis H8a was sufficient to obtain low uncertainty and high statistical power.

**Table 4. (a)** Numerical summary of B-LGC model estimate parameters for direct interaction effects between corporate carbon footprint (CCFP) and profits (CP). **(b)** Numerical summary of B-LGC model estimate parameters for the interaction (moderating effects) of CEI (measured by RENC) on the CCFP→CP relationship.

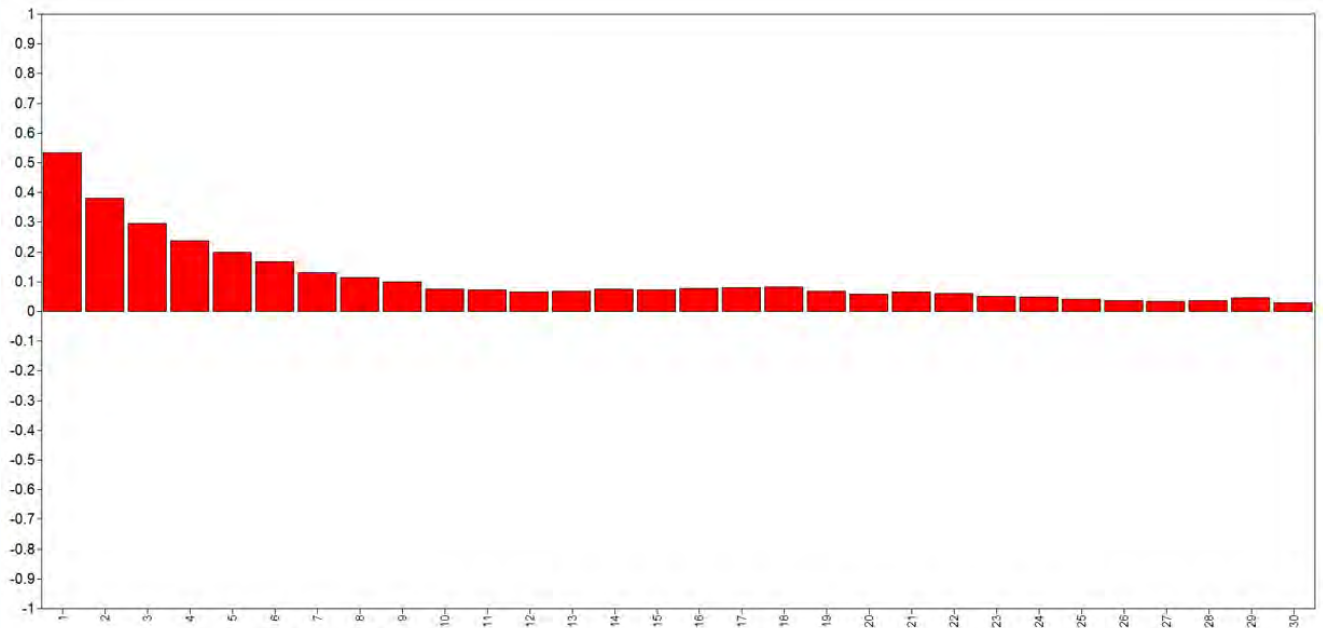
(a)									
Simulation (Hypothesis)	Direct interaction effect (CCFP→CP)	Number of Iterations	PSR Measurement	Estimate (mean)	Posterior S.D.	PPP One-Tailed	95% C.I. Bottom 2.5%    Top 2.5%		Significance
<i>Direct CO<sub>2</sub> emissions</i>									
H1a	Scope1 CO <sub>2</sub> e → Pr_Mrg	14,300	1.000	-0.200	0.128	0.058	-0.444	0.057	
H1b	Scope1 CO <sub>2</sub> e → EBITDA_Mrg	10,800	1.000	-0.354	0.128	0.004	-0.602	-0.101	**
H1c	Scope1 CO <sub>2</sub> e → Op_Mrg	16,200	1.000	-0.226	0.120	0.032	-0.464	0.008	
<i>Indirect CO<sub>2</sub> emissions</i>									
H2a	Scope2 CO <sub>2</sub> e → Pr_Mrg	9,700	1.000	-0.164	0.116	0.082	-0.391	0.061	
H2b	Scope2 CO <sub>2</sub> e → EBITDA_Mrg	17,200	1.000	-0.190	0.127	0.071	-0.429	0.066	
H2c	Scope2 CO <sub>2</sub> e → Op_Mrg	9,400	1.000	-0.005	0.004	0.127	-0.013	0.003	
<i>Supply-chain CO<sub>2</sub> emissions</i>									
H3a	Scope3 CO <sub>2</sub> e → Pr_Mrg	14,000	1.000	0.403	0.123	0.003	0.167	0.643	**
H3b	Scope3 CO <sub>2</sub> e → EBITDA_Mrg	22,500	1.000	0.213	0.183	0.118	-0.229	0.517	
H3c	Scope3 CO <sub>2</sub> e → Op_Mrg	29,300	1.048	0.062	0.261	0.352	-0.464	0.458	
<i>Direct and Indirect</i>									
H4a	[Scope 1+2 CO <sub>2</sub> e] → Pr_Mrg	11,700	1.000	-0.259	0.133	0.026	-0.518	0.006	
H4b	[Scope 1+2 CO <sub>2</sub> e] → EBITDA_Mrg	9,900	1.000	-0.374	0.140	0.004	-0.647	-0.101	**
H4c	[Scope 1+2 CO <sub>2</sub> e] → Op_Mrg	13,700	1.000	-0.264	0.126	0.018	-0.512	-0.020	**
<i>Corporate value-chain</i>									
H5a	[Scope 1+2+3 CO <sub>2</sub> e] → Pr_Mrg	14,700	1.000	-0.260	0.132	0.023	-0.521	-0.004	**
H5b	[Scope 1+2+3 CO <sub>2</sub> e] → EBITDA_Mrg	18,100	1.001	-0.371	0.137	0.003	-0.635	-0.098	**
H5c	[Scope 1+2+3 CO <sub>2</sub> e] → Op_Mrg	11,500	1.000	-0.259	0.124	0.018	-0.501	-0.014	**

(b)									
Simulation (Hypothesis)	Moderation Interaction Effect of RENC	Number of Iterations	PSR Measurement	Estimate (mean)	Posterior S.D.	PPP One-Tailed	95% C.I. Bottom 2.5% Top 2.5%		Significance
<i>Direct CO<sub>2</sub> emissions</i>									
H6a	Scope1 CO <sub>2</sub> e → Pr_Mrg	14300	1.000	-0.044	0.033	0.090	-0.109	0.019	
H6b	Scope1 CO <sub>2</sub> e → EBITDA_Mrg	10800	1.000	-0.063	0.035	0.037	-0.132	0.007	
H6c	Scope1 CO <sub>2</sub> e → Op_Mrg	16200	1.000	-0.032	0.031	0.154	-0.095	0.028	
<i>Indirect CO<sub>2</sub> emissions</i>									
H7a	Scope2 CO <sub>2</sub> e → Pr_Mrg	9700	1.000	-0.016	0.062	0.405	-0.140	0.107	*
H7b	Scope2 CO <sub>2</sub> e → EBITDA_Mrg	17200	1.000	0.001	0.067	0.490	-0.134	0.133	*
H7c	Scope2 CO <sub>2</sub> e → Op_Mrg	9400	1.000	-0.001	0.002	0.285	-0.005	0.003	
<i>Supply-chain CO<sub>2</sub> emissions</i>									
H8a	Scope3 CO <sub>2</sub> e → Pr_Mrg	14000	1.000	-0.886	0.112	0.003	-0.991	-0.774	**
H8b	Scope3 CO <sub>2</sub> e → EBITDA_Mrg	22500	1.000	-0.733	0.554	0.111	-0.995	0.914	
H8c	Scope3 CO <sub>2</sub> e → Op_Mrg	29300	1.048	-0.266	0.855	0.357	-0.985	0.960	*
<i>Direct and Indirect</i>									
H9a	[Scope 1+2 CO <sub>2</sub> e] → Pr_Mrg	11700	1.000	-0.050	0.033	0.059	-0.115	0.014	
H9b	[Scope 1+2 CO <sub>2</sub> e] → EBITDA_Mrg	9900	1.000	-0.060	0.035	0.042	-0.130	0.009	
H9c	[Scope 1+2 CO <sub>2</sub> e] → Op_Mrg	13700	1.000	-0.034	0.031	0.135	-0.096	0.026	
<i>Corporate value-chain</i>									
H10a	[Scope 1+2+3 CO <sub>2</sub> e] → Pr_Mrg	14700	1.000	-0.050	0.032	0.056	-0.116	0.012	
H10b	[Scope 1+2+3 CO <sub>2</sub> e] → EBITDA_Mrg	18100	1.001	-0.060	0.035	0.042	-0.130	0.008	
H10c	[Scope 1+2+3 CO <sub>2</sub> e] → Op_Mrg	11500	1.000	-0.034	0.031	0.133	-0.093	0.028	

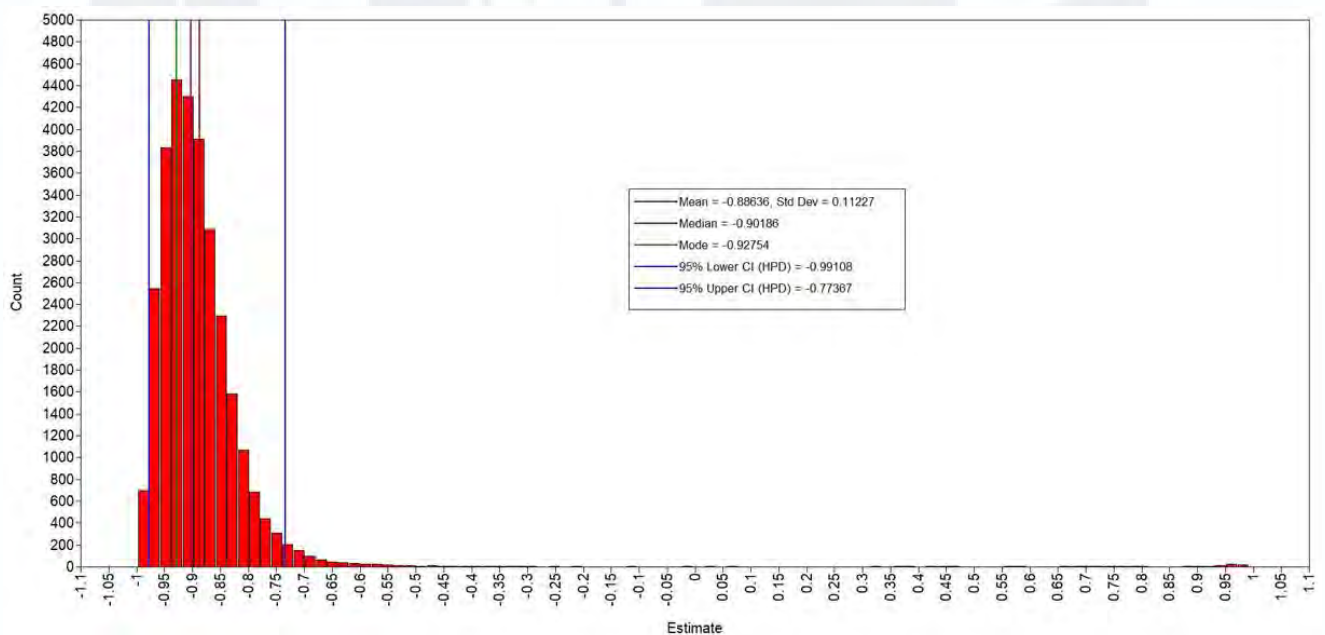
\*\*  $p$ -value  $\leq 0.05$  and C.I does not include zero, implying a positive moderating effect. \*  $p$ -value  $\leq 0.05$  and C.I includes zero, implying a marginal positive moderating effect. Note: All estimates are standardized model results. RENC = Renewable Energy Consumption; Pr\_Mrg = Gross Profit Margin %; EBITDA = EBITDA Margin %; Op\_Mrg = Operating Margin %; CI = Credible Interval; S.D. = Standard Deviation; PSR = Potential Scale Reduction; PPP = Posterior Predictive  $p$ -Value.



**Figure 4.** Bayesian trace plot obtained for the slope factor of the moderation interaction term (INT) examined in H8a.



**Figure 5.** Parameter autocorrelation plot obtained for the slope factor of the moderation interaction term (INT) examined in H8a.



**Figure 6.** Posterior parameter distribution plot obtained for the slope factor of the moderation interaction term (INT) examined in H8a.

## 5. Discussion

These results clearly illustrate that the reduction of the CO<sub>2</sub>e emissions inventory in those industrial sectors with a high consumption of fossil fuel-based energy sources helps to improve corporate environmental and financial performance. Two conclusions can be drawn from these results. First, continuing to focus on measuring and reducing emissions solely from their own operations (Scope 1 CO<sub>2</sub>e) and from their own electricity consumption (Scope 2 CO<sub>2</sub>e) continues to be profitable

for these companies in the short term. Secondly, the world's largest energy-intensive companies appear to derive greater economic benefits from having a more accurate and detailed understanding of their supply chain's GHG emissions (Scope 3 CO<sub>2</sub>e). Consequently, these empirical results are consistent with the resource-based view (RBV) of the firm.

On the other hand, this study suggests that, although clean and renewable energies can aid in the deep decarbonization of the sample of companies studied, the results show that the changeover to new sources of clean and renewable energy is a gradual process that requires considerable capital investment [15], thus dampening the effect of Scope 2 CO<sub>2</sub>e and Scope 3 CO<sub>2</sub>e emissions reduction on the efficiency of energy- and CO<sub>2</sub>e-intensive firms to generate greater profits. Likewise, our results indicate that innovation based on clean and renewable energy technologies, when driven by government environmental policies aimed at reducing corporate value chain emissions (Scope 3 CO<sub>2</sub>e), represents an effective mechanism to help these companies achieve the objective of net zero emissions and increase the profitability of their businesses, since value chain emissions (Scope 3 CO<sub>2</sub>e) represent most of a company's total carbon footprint [90]. According to ecological modernization theory (EMT), this result is consistent with an "eco-innovation" strategy [51,55].

This paper makes three main contributions to the literature on business and environmental sustainability. First, it integrates two theoretical frameworks—eco-innovation theory [91–93] and ecological modernization theory [51,94]—using a structural equation model which has predictive and explanatory power [95]. Second, it provides empirical evidence of the positive moderating effect of clean energy innovation on the efforts of high-polluting industries to reduce their carbon footprint while generating higher returns for their shareholders, and at the same time reducing this negative impact on climate change. Third, it identifies the importance of technological innovation in clean energy as part of the transition towards deep and accelerated decarbonization in these industries.

## 6. Conclusions and Implications

The findings reveal that corporate carbon footprint has a significantly positive impact on profits. More specifically, we found a significant positive relationship among the following direct interactions: (a) Scope 1 CO<sub>2</sub>e on EBITDA\_Mrg; (b) Scope 3 CO<sub>2</sub>e on Pr\_Mrg; (c) Scope 1 + 2 CO<sub>2</sub>ee on EBITDA Mrg and Pr\_Mrg; and d) Scope 1 + 2 + 3 CO<sub>2</sub>ee on EBITDA\_Mrg, Pr\_Mrg, and Op\_Mrg. On the other hand, the results of the BLGC model also support the hypothesis that clean energy innovation, when measured using renewable energy consumption, positively moderates the relationship between value chain emissions (Scope 3 CO<sub>2</sub>e) and gross profit margin in energy- and CO<sub>2</sub>e-intensive industries. Furthermore, we found only marginal effects due to the moderating interaction of renewable energy consumption on the relationship of Scope 2 CO<sub>2</sub>e emissions with gross profit margin and EBITDA margin, as well as the relationship between Scope 3 CO<sub>2</sub>e emissions and operating margin. This paper has several important implications for academics, senior executives of

companies with significant fossil CO<sub>2</sub>e emissions, and those who make public policy associated with GHG emissions and climate change. For researchers and academics, this study provides empirical evidence of the impact of clean energy innovation on CO<sub>2</sub>e-intensive companies in a global context of deep industrial decarbonization, and also substantiates the importance of the concept of eco-innovation taken from the ecological modernization approach [54] in management practices and corporate environmental strategies. For executives and managers of CO<sub>2</sub>e-intensive companies, it shows that greater competitive advantages can effectively be obtained by placing importance on the emissions of the firm's entire value chain (Scope 3 CO<sub>2</sub>e) and not only Scope 1 and Scope 2 CO<sub>2</sub>e emissions. According to [32], carbon reduction policies focus on achieving significant reductions within specific countries or regions. Extrapolating from this, one policy implication is that particular attention needs to be paid to Scope 3 CO<sub>2</sub>e emissions produced by CO<sub>2</sub>e-intensive firms operating in different industries and countries in order to design regulatory and control mechanisms that incentivize renewable energy consumption. Second, applying greater pressure to energy-intensive firms to disclose their upstream and downstream supply chain emissions (Scope 3 CO<sub>2</sub>e) can lead to more effective eco-innovation strategies and greater CO<sub>2</sub>e reductions. Third, policies and regulatory frameworks for clean energy innovation must engage in a harmonization process among countries and regions considered high CO<sub>2</sub>e emitters by helping CO<sub>2</sub>e-intensive companies to build greater environmental benefits and further competitive advantage. This study had some limitations, however, that can be cleared up by future research. First, given the obviously sparse literature on clean energy innovation metrics at the firm level, we used a single output metric as an indicator for this construct. Future studies could include additional input metrics, that is, those corresponding to the first stages of the innovation process for clean energy technologies. Second, due to the relative lack of reliable statistical data, the time horizon of this longitudinal study was limited to 7 years (2015 to 2021), while the existing literature on longitudinal studies suggests the need for a minimum timeframe of 10 years to counteract random variation [96]. Therefore, future research might explore extensions of this timeframe, even using data containing missing values.

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## Appendix A Mplus-Specific Syntax for the B-LGC Model

TITLE: Moderating Effect Analysis Based on the Bayesian Latent Growth Curve (LGC) Model	Title for the Bayesian analysis to be conducted.
DATA: FILE = w_Data2022_7.dat	Data file to be used: w_Data2022_7.dat is the name of this data file.
VARIABLE: NAMES ARE Firm_ID Sector X11 X12 X13 X14 X15 X16 X17 Z4 Z5 Z6 Z7 Y11 Y12 Y13 Y14 Y15 Y16 Y17; USEVAR ARE X11 X12 X13 X14 X15 X16 X17 Z4 Z5 Z6 Z7 Y11 Y12 Y13 Y14 Y15 Y16 Y17; MISSING ARE ALL (-99).	Name of the seven time points (t = 7) of data for observable variables. We called them "X1t" here to represent seven metrics of Scope 1 emissions, "Zt" for renewable energy consumption (RENC) metrics, and "Y1t" for gross profit margin (Pr_Mrg).
ANALYSIS: ESTIMATOR = BAYES; TYPE = RANDOM; POINT = MEAN; CHAINS = 3; PROCESSORS = 3; FBITERATIONS = 20000; BCONVERGENCE = 0.025;  THIN = 30.	Request the Bayesian estimator.  Use of mean-centered indicators.
MODEL:  X11-X17*;  Z1-Z7*;  Y11-Y17*;   KSI1 KSI2   X11@0 X12@1 X13@2 X14@3 X15@4 X16@5 X17@6;  KSI3 KSI4   Z1@0 Z2@1 Z3@2 Z4@3 Z5@4 Z6@5 Z7@6; ETA1 ETA2   Y11@0 Y12@1 Y13@2 Y14@3 Y15@4 Y16@5 Y17@6; KSI1*; KSI2*; KSI3*; KSI4*; ETA1*; ETA2*;  INT1   KSI1 XWITH KSI3;  INT2   KSI2 XWITH KSI4;  ETA1 ON KSI1 KSI3 INT1; ETA2 ON KSI2 KSI4 INT2.	By specifying THIN = 30, we request that only every 30th iteration of the post-burn-in phase be used by Mplus to compute the posterior distribution. Specification of the measurement model to be tested. Estimation of residual variances for independent variable X1 (Scope 1) for each time point (t = 7). Estimation of residual variances for moderator variable Z (RENC) for each time point (t = 7). Estimation of residual variances for dependent variable Y1 (Pr_Mrg) for each time point (t = 7). The asterisk (*) is used to a free estimation of residual variance parameters of independent variable (X1), moderating variable (Z), and dependent variable (Y1). Specification of latent growth curve model with two latent growth parameters, intercepts (KSI1, KSI3 and ETA1), and slopes (KSI2, KSI4 and ETA2). All seven data time points (X11–X17, Z1–Z7, Y11–Y17) are used. The numbers to the right of @ indicate an equal time span between the data points, i.e., 0, 1, 2, 3, 4, 5, 6, and 7, reflecting equidistant points in time between 2015 and 2021) Estimation of variances of latent growth parameters. Definition of interaction (moderation) term. INT1 corresponds to the latent product variable between intersections KSI1 and KSI3. Definition of interaction (moderation). INT2 corresponds to the latent product variable between slopes KSI2 and KSI4. Structural model specification. Structural model specification.
OUTPUT: CINTERVAL(hpd) TECH8 STDYX. PLOT: TYPE = PLOT2.	

by S. Depaoli, H. M. Rus, J. P. Clifton, R. van de Schoot, & J. Tiemensma, 2017, *Health Psychology Review*, 11(3), 248–264. [76].

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## Chapter 2. Conclusions and Recommendations

### Conclusions

The findings of this research indicated that out of the fifteen hypotheses put forth to investigate the direct positive relationship between carbon footprint and corporate profits, only seven (H1b, H3a, H4b, H4c, H5a, H5b, and H5c) yielded statistically significant values at a 5% significance level. More specifically, a significant positive relationship was observed between the following direct interactions: (a) Scope 1 on EBITDA\_Mrg, (b) Scope 3 on Pr\_Mrg, (c) Scope 1+2 on EBITDA\_Mrg and Pr\_Mrg and, (d) the Scope 1+2+3 on EBITDA\_Mrg, Pr\_Mrg and Op\_Mrg. This conclusion is supported by the corresponding confidence intervals, which do not include zero: [-0.602, -0.101], [0.167, 0.643], [-0.647, -0.101], [-0.512, -0.020], [-0.521, -0.004], [-0.635, -0.098], and [-0.501, -0.014].

In a similar vein, the findings of the B-LGC model provide further evidence in support of hypothesis H8a (Scope3 CO<sub>2</sub>→Pr\_Mrg), as the Bayesian 95% confidence interval of [-0.991, -0.774] does not encompass zero. This latest finding provides evidence that the adoption of clean energy technology, as assessed by the use of renewable energy sources, has a positive effect on the relationship between value chain emissions (specifically Scope 3 emissions) and the gross profit margin within industries that depend heavily on energy and contribute significantly to pollution. Furthermore, our analysis revealed the hypotheses H7 (Scope2 CO<sub>2</sub> → Pr\_Mrg), H7b (Scope2 CO<sub>2</sub> → EBITDA\_Mrg), and H8c (Scope3 CO<sub>2</sub> → Op\_Mrg) to exhibit posterior predictive p-values (PPP) of 0.405, 0.490, and 0.357, respectively, which are in close reach to 0.5. However, it is important to note that the confidence intervals (C.I) associated with these hypotheses are very narrow and encompass zero. This suggests that the observed effects may be marginal and influenced by the moderating interaction of innovation in clean energy, as proposed by Muthén and Asparouhov, (2012).

This study represents the first empirical research into the moderating effect of clean energy innovation on the link between carbon footprint and corporate profit in major companies operating within energy-intensive industry sectors and emitting significant amounts of CO<sub>2</sub>. Moreover, this investigation contributes to the existing empirical literature in the field of business and environment by examining the impacts of latent variables, specifically corporate carbon footprint and corporate profit, while also considering the moderating variable of renewable energy consumption.

### **Implications**

The findings of this empirical research have considerable implications for scholars, senior executives of companies with significant fossil CO<sub>2</sub>e emissions, and policymakers engaged in GHG emissions and climate change. This study provides empirical findings on the influence of clean energy innovation on energy and CO<sub>2</sub>e-intensive firms within a global context of deep industrial decarbonization. Additionally, it supports the significance of the concept of eco-innovation within the framework of ecological modernization, as applied to management practises and corporate environmental strategies. The results of the study suggest that executives and managers of companies with high CO<sub>2</sub>e emissions can achieve significant competitive advantages by prioritising the assessment and reduction of CO<sub>2</sub>e emissions throughout their entire value chain (Scope 3), rather than focusing solely on Scope 1 and Scope 2 emissions.

According to a study conducted by the World Business Council for Sustainable Development (WBCSD) and the World Resources Institute (WRI) in 2015, the main goal of carbon reduction policies is to attain substantial reductions in GHG emissions within designated countries or regions. Based on this analysis, it is evident that a significant policy implication arises, namely the necessity to prioritise the monitoring and regulation of Scope 3 CO<sub>2</sub>e emissions produced by firms operating in many different sectors and countries. This

imperative highlight the need to develop effective mechanisms that encourage the adoption of renewable energy sources. Furthermore, implementing increased pressure on energy-intensive firms to disclose their upstream and downstream supply chain emissions, specifically Scope 3 CO<sub>2</sub>e, can result in enhanced eco-innovation strategies and a larger reduction in CO<sub>2</sub>e emissions. Thirdly, it is imperative for policies and regulatory frameworks pertaining to clean energy innovation to undergo a process of harmonisation across nations and regions that are identified as significant contributors to CO<sub>2</sub>e emissions. This harmonisation process should involve assisting companies with high CO<sub>2</sub>e emissions in developing enhanced environmental benefits and gaining greater competitive advantages.

### **Recommendations**

One significant limitation identified in this study, which should be addressed by future research, is the scarcity of literature on measurements for clean energy innovation. In addition, there is a relative lack of reliable statistical data at the firm level, which discourages the conducting of longitudinal quantitative studies. Richard et al., (2009) argues that a minimum time frame of 10 years is needed for reducing the adverse effects of random variation in longitudinal studies. Therefore, it is plausible for other scholars to investigate potential expansions of this time frame time frame, potentially employing datasets that encompass instances of missing values.

Furthermore, as an objective measure of clean energy innovation, this study relied solely on renewable energy consumption. However, it would be quite interesting for future research to include additional quantitative metrics corresponding to the different stages of energy innovation. In fact, Gallagher et al. (2006) distinguish between three categories of quantitative innovation metrics: input metric, output metric, and outcome metric. In the energy domain, input metrics correspond to the initial phases of innovation, for which expenditures (or investments) are the primary input. Financial investments in research,



development, and demonstration (RD&D) and research and development (R&D) intensity are the most commonly used input metrics in clean energy (Gallagher et al., 2011; Pless et al., 2020; Zhang et al., 2021). In contrast, the most commonly used output metrics include the number of new technologies implemented, the consumption of energy from renewable sources, and the number of patents granted (Gallagher et al., 2011; (Zhang et al., 2021). Finally, the output metrics consist of measures of economic outcomes, such as market penetration (i.e. market share), and operational measures, such as energy intensity (efficient use of energy) and GHG emissions intensity (Gallagher et al., 2006; Gallagher et al., 2011; Zhang et al., 2021).

Clean energy innovation has emerged as a significant subject of interest within academic circles, as highlighted by Bai et al., 2020. Recent empirical studies provide evidence for the potential contribution of clean energy technology innovation to global endeavours aimed at mitigating climate change and enhancing economic competitiveness (Sharma et al., 2021; Wang et al., 2020). Consequently, it is imperative for future research to investigate and delineate the cumulative scientific knowledge and evolutionary intricacies within the field of clean energy innovation through the application of bibliometric analysis.

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**Appendix A: Acceptance Letter of the Research Article****[Sustainability] Manuscript ID: sustainability-2447265 - Accepted for Publication****Sustainability Editorial Office** <sustainability@mdpi.com>

25 de junio de 2023, 3:06

Responder a: Lizzie Lian &lt;lizzie.lian@mdpi.com&gt;, Sustainability Editorial Office &lt;sustainability@mdpi.com&gt;

Para: Francisco Porles Ochoa &lt;porles.fd@pucp.pe&gt;

Cc: Ruben Guevara &lt;rguevara@pucp.pe&gt;, Sustainability Editorial Office &lt;sustainability@mdpi.com&gt;, Lizzie Lian &lt;lizzie.lian@mdpi.com&gt;

Dear Dr. Porles Ochoa,

Congratulations on the acceptance of your manuscript, and thank you for submitting your work to Sustainability:

Manuscript ID: sustainability-2447265

Type of manuscript: Article

Title: Moderation of Clean Energy Innovation in the Relationship between the Carbon Footprint and Profits in CO<sub>2</sub>-Intensive Firms: A Quantitative Longitudinal Study

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## Appendix B: Acceptance Certificate of the Research Article

